DIRECTORS' REPORT

To, The Members, **Welspun Tradings Limited** Anjar.

Your Directors have pleasure in presenting their 11th Annual Report and audited statement of accounts for the year ended 31st March, 2012.

FINANCIAL RESULTS

(Amount in Rupees)

| | | miount in Kupees) |
|---|--|--|
| Particulars | For the Financial Year ended on 31.03.2012 | For the Financial Year ended on 31.03.2011 |
| Income | 5,467,885,856 | 17,640,732,876 |
| Expenses | 5,427,700,529 | 17,496,446,312 |
| Profit (Loss) Before Tax | 40,185,327 | 144,286,564 |
| Provision For Tax Current Tax | 12,601,402 | 45,095,796 |
| Profit (Loss) After Tax | 27,583,925 | 99,190,767 |
| Tax Paid For Earlier Years | 0 | 4,012 |
| Profit Loss For The Year Carried to Balance Sheet | 27,583,925 | 99,186,755 |

DIVIDEND

Your Directors do not recommend any dividend for the year ended 31st March, 2012.

DIRECTORS

In accordance with the provisions of the Companies Act, 1956 and Articles of Association, Mr. Brijgopal Jaju, Director of the Company retires by rotation at the ensuing Annual General Meeting and being eligible offers himself for re-appointment.

RESERVES

The Company does not intend to transfer any amount of the profit to the General Reserves of the Company.

PUBLIC DEPOSITS

The Company has not accepted any public deposits within the meaning of Section 58A of the Companies Act, 1956 and Companies (Acceptance of Deposits) Rules, 1975 and Reserve Bank of India Rules, if any. Hence, no amount on account of principal or interest on public deposit was outstanding on the date of the Balance Sheet.

AUDITORS

M/s. Sureka Associates, Chartered Accountants, Auditors of the Company retire at the ensuing Annual General Meeting and being eligible, offer themselves for re-appointment.

AUDITORS' REPORT

The notes on account referred to in the Auditors' Report are self-explanatory and therefore, do not call for any further comments.

COMPANY SECRETARY

As per the provisions of Section 383A of the Companies Act, 1956, the Company is required to appoint a full time Company Secretary. The Company is making efforts to recruit a suitable person as Company Secretary. Meanwhile, the Company has voluntarily obtained a Secretarial Compliance Certificate under the aforesaid Section of the Act from a Company Secretary in full time practice to ensure compliance with the provisions of the Companies Act, 1956.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE **EARNINGS AND OUTGO**

Since the Company is a not a manufacturing unit, the particulars relating to Conservation of Energy, Research and Development and Technology Absorption are not applicable.

Total foreign exchange used and earned:

Used

: Rs. 204,481,504

Earned: Rs. 4,093,491,695

PARTICULARS OF EMPLOYEES

No employee of the Company comes under the purview of Section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Amendment Rules, 1988. Hence, no annexure is set out in the report.

DIRECTORS' RESPONSIBILITY STATEMENT

The Directors confirm that they had:

a. followed in the preparation of annual accounts, the applicable accounting standards and given proper explanation relating to material departures, if any;

b. selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;

(khuhul,

- c. taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act so as to safeguard the assets of the company and to prevent and detect fraud and other irregularities; and
- d. prepared the accounts on a going concern basis.

ACKNOWLEDGEMENTS

Your Directors wish to place on record their appreciation for the valuable support and assistance received by your Company from Banks, Government and their departments.

Mumbai 14th May, 2012 Brijgopal Jaju

Abhishek Mandawewala

Director

DIRECTORS' REPORT

To,

The Members,

Welspun Tradings Limited

Anjar

Your Directors have pleasure in presenting their 11th Annual Report and audited statement of accounts for the year ended 31st March, 2012.

FINANCIAL RESULTS

(Amount in Rupees)

| | ended on 31.03.2012 | ended on 31 03 2011 |
|-------------------------------------|---------------------|---------------------|
| Income | 5,467,885,856 | 17.640.732.876 |
| Expenses | 5,427,700,529 | 17.496.446.312 |
| Profit (Loss) Before Tax | 40,185,327 | 144 286 564 |
| Provision For Tax Current Tax | 12,601,402 | 45.095.796 |
| Profit (Loss) After Tax | 27,583,925 | 99,190,767 |
| Tax Paid For Earlier Years | 0 | 4.012 |
| Profit Loss For The Year Carried to | 27,583,925 | 99.186.755 |
| Balance Sheet | | 271001100 |

DIVIDEND

Your Directors do not recommend any dividend for the year ended $31^{
m st}$ March, 2012

DIRECTORS

Meeting and being eligible offers himself for re-appointment. Brijgopal Jaju, Director of the Company retires by rotation at the ensuing Annual General In accordance with the provisions of the Companies Act, 1956 and Articles of Association, Mr.

RESERVES

the Company. The Company does not intend to transfer any amount of the profit to the General Reserves of

PUBLIC DEPOSITS

outstanding on the date of the Balance Sheet. India Rules, if any. Hence, no amount on account of principal or interest on public deposit was The Company has not accepted any public deposits within the meaning of Section 58A of the Companies Act, 1956 and Companies (Acceptance of Deposits) Rules, 1975 and Reserve Bank of

AUDITORS

Annual General Meeting and being eligible, offer themselves for re-appointment. $\mathrm{M/s.}$ Sureka Associates, Chartered Accountants, Auditors of the Company retire at the ensuing

AUDITORS' REPORT

not call for any further comments. The notes on account referred to in the Auditors' Report are self-explanatory and therefore,

COMPANY SECRETARY

time practice to ensure compliance with the provisions of the Companies Act, 1956 person as Company Secretary. Meanwhile, the Company has voluntarily obtained a Secretarial appoint a full time Company Secretary. The Company is making efforts to recruit a suitable Compliance Certificate under the aforesaid Section of the Act from a Company Secretary in full As per the provisions of Section 383A of the Companies Act, 1956, the Company is required to

EARNINGS AND OUTGO CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE

Energy, Research and Development and Technology Absorption are not applicable. Since the Company is a not a manufacturing unit, the particulars relating to Conservation of

Total foreign exchange used and earned:

Used : Rs. 204,481,504

Earned : Rs. 4,093,491,695

PARTICULARS OF EMPLOYEES

annexure is set out in the report Act, 1956 read with Companies (Particulars of Employees) Amendment Rules, 1988. Hence, no No employee of the Company comes under the purview of Section 217(2A) of the Companies

DIRECTORS' RESPONSIBILITY STATEMENT

The Directors confirm that they had:

- а given proper explanation relating to material departures, if any; followed in the preparation of annual accounts, the applicable accounting standards and
- Ġ company for that period; affairs of the company at the end of the financial year and of the profit and loss of the estimates that are reasonable and prudent so as to give a true and fair view of the state of selected such accounting policies and applied them consistently and made judgments and

Jibhushus,

- Ü taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act so as to safeguard the assets of the company and to prevent and detect fraud and other irregularities; and
- ġ, prepared the accounts on a going concern basis.

ACKNOWLEDGEMENTS

Your Directors wish to place on record their appreciation for the valuable support and assistance received by your Company from Banks, Government and their departments.

14th May, 2012 Mumbai

Brijgopal Jaju Director

Abhishek Mandawewala

Director

CHARTERED ACCOUNTANTS

45 C, Mandhana Manor, Mogal Lane, Matunga Road (W), Mumbai 400 016. Tel.: 2430 6150, 2432 7608 Fax: 2432 7608 Email: surekgis@vsnl.com

AUDITORS REPORT TO THE SHAREHOLDERS

- ----h also the Profit and Loss account and the Cash Flow Statement for the year ended on that date annexed thereto as at 31st March, 2012. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on We have audited the attached Balance Sheet of M/s WELSPUN TRADINGS LIMITED and these financial statements based on our audit.
- Ŋ estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion. examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant about whether the financial statements are free of material misstatement. An audit includes Those standards require that we plan and perform the audit to obtain reasonable assurance We conducted our audit in accordance with auditing standards generally accepted in India
- က As required by the Companies (Auditor's Report) Order, 2003 issued by the Company Law Board in terms of Section 227 (4A) of the Companies Act, 1956, a statement on the matters specified in paragraph 4 and 5 of the said order is annexed.
- 4 Further to our comments in the statement referred to in paragraph 3 above:
- ற knowledge and belief were necessary for the purpose of our audit. We have obtained all the information and explanations, which ō the best of our
- 9 In our opinion, proper books of account as required by the law have been kept by the Company so far as it appears from our examination of the books
- C The Balance Sheet, the Profit and Loss account and the Cash flow statement dealt with by this report are in agreement with the books of account.
- ٩ Section 211(3c) of the Companies Act, 1956 statement dealt with by this report comply with the Accounting Standards referred to in In our opinion, the Balance Sheet, the Profit & Loss account and the Cash flow
- <u>e</u> none of the Directors is disqualified from being appointed as a director of the company under clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956. On the basis of the written representations received from the Directors of the company as at 31st March, 2012 and taken on record by the Board of Directors, we report that
- **5** principles generally accepted in India: manner so required and give a true and fair view in conformity with the accounting to us, the accounts give the information required by the Companies Act, 1956 in the In our opinion and to the best of our information and according to the explanations given



SURBICA ASSOCIATES

CHARTERED ACCOUNTANTS

- . In case of Balance Sheet, of the state of affairs of the Company as at $31^{\rm st}$ March, 2012
- **:=:** In the case of the Profit and Loss account, of the profit for the year ended on the date; and
- **≡**; In the case of Cash Flow Statement, of the cash flows for the year ended on that date

For and on behalf of SUREKA ASSOCIATES Chartered Accountants

Suresh Sureka Partner F.R.N:110640W Membership Number: FCA 34132

Place : Mumbai Date : 14 May, 2012

CHARTERED ACCOUNTANTS

45 C, Mandhana Manor, Mogal Lane, Matunga Road (W), Mumbal 400 016. Tel.: 2430 6150, 2432 7608 Fax: 2432 7608 Email: surekαs@vsnl.com

ANNEXURE TO THE AUDITORS' REPORT

Statement referred to in paragraph (3) of our report of even date to the members of WELSPUN TRADINGS LIMITED on the accounts for the year ended 31st March, 2012

- (a) The Company has no Fixed Assets. Hence, Sub-clauses (b) and (c) are not applicable
- 5 (a) The inventories have been physically verified by the management during the year except stock lying with third parties in respect of whom confirmation have been obtained. The frequency of verification is reasonable.
- 9 In our opinion, the procedures of physical verification of inventories followed by the the nature of the business. management are reasonable and adequate in relation to the size of the Company and
- <u>O</u> On the basis of our examination of the records and in our opinion, the Company is verification of inventories as compared to book records were not material and have been maintaining properly dealt with in the books of account proper records <u></u> inventory. The discrepancies noticed on physical
- ω (a) The Company has not granted any loans, secured or unsecured, to any company, firm or other parties covered in the register maintained under section 301 of the Act. As such, the requirements regarding the quantum of amount of loan, rate of interest, repayment of principal and interest and overdue amounts are not applicable.
- 9 other parties covered in the register maintained under Section 301 of the Act. As such The Company has not taken any secured / unsecured loans from any company, firm or the requirements regarding the quantum of amount of loan, rate of interest, repayment of principal and interest are not applicable.
- 4 In our opinion and according to the information and explanations given to us, there is an the course of our audit, no major weaknesses were noticed in the internal control system in its business with regard to purchase of inventory and sale of goods and services. During adequate internal control system commensurate with size of the company and the nature of respect above areas.
- Û According to pursuance of section 301 of the Act. arrangement the particulars of which are the information and explanation given required to õ ő us, entered there into <u>c</u> no contract register q ⊒.
- 6. The Company has not accepted any deposit from the Public.
- ~ In our opinion, the Company has an internal audit system commensurate with the size and nature of its business
- ∞ The Central Government has not prescribed maintenance of cost records 209 (1) (d) of the Companies Act, 1956 for the company. under
- Ø (a) According to the records of the Company, the Company has been regular in depositing undisputed statutory dues with the appropriate authorities



- **b** Based on our audit procedures and according to the information and explanations given to us, there are no undisputed arrears of statutory dues which has remained outstanding as at 31st March, 2012 for a period of more than six months from the date they became payable.
- 5 The Company does not have any accumulated losses at the end of the financial year and has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- <u>그</u> debenture holders. In our opinion and according to the information a company has not defaulted in repayment of dues to the information and explanation given to financial institutions, bank or us, the
- 2 of pledge of shares, debentures and other securities The Company has not granted any loans and advances on the basis of security by way
- ည် The Company is not a Chit Fund, Nidhi or Mutual Benefit fund/ Society and therefore the requirements pertaining to such class of Company are not applicable.
- 14 investments The Company is not dealing or trading in shares, securities, debentures and other
- 2 from banks or financial institutions. In our opinion, the Company has not given any guarantees for loans taken by others
- The Company has not taken any term loans during the year.
- 17. report that so short term funds have been used for long term investments On the basis of review of utilization of funds which is based on an overall examination of the Balance Sheet of the Company and related information as made available to us, we
- & The Company has not made any preferential allotment of shares during the year to parties and companies covered in the Register maintained under section 301 of the Companies Act, 1956.
- The Company has not issued any debentures.
- 20 The Company has not made any public issues during the question of disclosing the end use of money does not arise. year and therefore, the
- 2 explanations given and representations made by the management, we report that no Based upon the audit procedures performed and according to the information and fraud on or by the Company has been noticed or reported during the year.

For and on behalf of SUREKA ASSOCIATES Chartered Accountants

Suresh Sureka

Partner

F.R.N:110640W

Membership Number: FCA 34132

Place: Mumbai Date: 14 May, 2012

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| 1 | | | _ | | | | | - | |
|--|---------------|--|---|------------|---------------|--|--|------------------------|---------------------------|
| Notes Forming Part of Financial Statements | TOTAL | 2 Current assets (a) Inventories (b) Trade receivables (c) Cash and cash balances (d) Short-term loans and advances | 1 Non-current assets (a) Long-term loans and advances | II. ASSETS | TOTAL | 2 Current liabilities (a) Trade Payables (b) Other current liabilities (c) Short-term provisions | 1 Shareholders' funds (a) Share capital (b) Reserves and Surplus | EQUITY AND LIABILITIES | Particulars |
| 1-19 | ···· | 1 7 9 8 | 7 | | | 4 rv ro | ωΝ | | Note No. |
| | 4,458,330,547 | 2,033,710,655 1,560,780,372 3,811,448 859,943,072 | 85,000 | | 4,458,330,547 | 1,664,101,773 2,436,238,930 57,873,203 | 50,134,020 249,982,622 | | As at March 31st, 2012 |
| | 1,458,348,130 | 28,911,257 195,423,988 54,099,726 1,179,828,160 | 85,000 | 1994- | 1,458,348,130 | 719,559,466 420,984,147 45,271,801 | 50,134,020 222,398,697 | | As at Warch 31st, 2011 |

As per our Report of even date For SUREKA ASSOCIATES Firm Registration No 110640W Chartered Accountants

Partner SURESH SUREKA

Place: Mumbai,

Membership No 34132

Date: 14th MAY, 2012

WUNEA

DIRĚČŤÓR

FOR AND ON BEHALF OF THE BOARD

DIRECTOR



Welspun Tradings Limited
Statement of Profit and loss for

| Statement of Profit and loss for the year ended 31st March, 2012 | 012 | | |
|--|---------------------------------------|---|--------------------------------|
| Particulars | Note No. | March, 2012 | Warch, 2011 |
| I. Revenue from Operations | 12 | 5,459,076,355 | 17,602,837,558 |
| II. Other Income | 13 | 8,809,501 | 37,895,318 |
| III. Total Revenue | | 5,467,885,856 | 17,640,732,876 |
| IV. Expenses: | 7 | 7 152 420 407 | 12 497 173 528 |
| Purchase of Goods (Increase) / Decrease in Inventories of Finished Goods | # # # # # # # # # # # # # # # # # # # | 7,152,420,407 (2,004,799,398) 1,779,430 | 3,552,584,771 |
| Finance cost Other Expenses | 17 | 278,300,088 | 1,444,760,987 |
| Total expenses | | 5,427,700,529 | 17,496,446,312 |
| V. Profit (Loss) before tax | | 40,185,327 | 144,286,564 |
| VI. Tax expense: (1) Current Tax - Provision | | 12,601,402 | 45,095,796 |
| (2) Deferred tax Excess Tax Provision For Earlier Year Written Off/Back | | | 4,012 |
| VII. Profit (Loss) for the period from continuing operations | | 27,583,925 | 99,186,756 |
| VIII. Profit/(loss) from discontinuing operations | | 1 | 1 |
| IX. Tax expense of discontinuing operations | | ı | ı |
| X. Profit/(loss) from Discontinuing operations (after tax) | | , and the second | 3 |
| XI. Profit (Loss) for the period | | 27,583,925 | 99,186,756 |
| XII. Earnings per equity share: Basic and Diluted | 18 | 5.50 | 19.78 |
| | | | |
| Notes Forming Part of Financial Statements | 1-19 | | |
| As per our Report of even date For SUREKA ASSOCIATES | | FOR AND ON BEH | FOR AND ON BEHALF OF THE BOARD |
| Firm Registration No 11064044 Chartered Accountants / | | | Miles, |
| | | | MI |

SURESH SUREKA
Partner
Membership No 34132
Place :Mumbai,
Date: 14th May, 2012

DIRECTOR



WELSPUN TRADINGS LIMITED CASH FLOW STATEMENT ANNEXED TO THE BALANCE SHEET FOR THE YEAR ENDED 31.03.2012 Particulars

| מינים ביינים ביי | | • |
|--|-----------------|-----------------|
| , without o | 31.03.2012 | 31.03.2011 |
| CASH FLOW FROM OPERATING ACTIVITIES | (RS.) | (RS.) |
| Net Profit before tax and exceptional items | 20 101 | |
| Adjustments for: | 40,185,327 | 144,286,564 |
| Unrealised exchange difference-net | | -10 |
| Dividend income | 1 | (29,802,656) |
| Interest expenses | (2,319,953) | (8,527,412) |
| Excess Tax Provision Written back | 4,710,118 | 27,440,880 |
| Operating Profit before working capital changes | | (4,012) |
| Miscellaneous expenditure | 42,575,492 | 133,393,365 |
| Trade and other receivables | | 4,321 |
| Inventories | (1,045,471,296) | 1,092,580,335 |
| Trade and other paybles | (2,004,799,398) | 3,552,584,772 |
| | 2,972,398,492 | (9,493,426,687) |
| Cash generated from operations | (77,872,203) | (4,848,257,259) |
| Taxes paid (net) | (35,296,711) | (4,714,863,894) |
| NET CASH GENERATED FROM OPERATING ACTIVITIES | (12,601,402) | (45,095,796) |
| | (47,898,113) | (4,759,959,690) |
| CASH FLOW FROM INVESTING ACTIVITIES | | |
| NET CASH USED IN INVESTING ACTIVITY | 2,319,953 | 8,527,412 |
| CARL ELON TOOK TOOK TOOK TOOK TOOK TOOK TOOK TO | 2,319,953 | 8,527,412 |
| Interest Paid (Not) | | |
| NET CASH FROM FINANCING ACTIVITY | (4,710,118) | (27,440,880) |
| | (4,710,118) | (27,440,880) |
| NET INCREASE ((DECREASE) IN CASH AND CASH EQUIVALANTS Cash and cash equivalant Opening halance | (50,288,277) | (4,778,873,159) |
| Cash and cash equivalant Closing balance | ╁ | 4,832,972,886 |
| | 3,011,450 | 54,099,727 |

Notes:

1. The cash flow has been prepared under the "Indirect Method" as set out in Accounting Standard-3 on Cash flow statements issued by the Institute of Chartered Accountants of India.

FOR SUREKA ASSOCIATES CHARTERED ACCOUNTANTS

MUMBAI

PARTNER
Membership No. FCA 34132
Place: Mumbai
Date: 14 th May 2012

(SURESH SUREKA)

FOR AND ON BEHALF OF THE BOARD

DIRECTOR

DIRECTOR

| <u>a</u> | Share Capital | | (Rs. |
|----------|--|--|--|
| | Particulars | As at 31 March 2012 | As at 31 March |
| | Authorised | The state of the s | Walter and the same of the sam |
| | 5,050,000 (Previous Year 5,050,000) Equity Shares of Rs. 10 each | 50,500,000 | 50,500,000 |
| | Issued,Subscribed and Paid up | | |
| | 5,013,402 (Previous Year 5,013,402)Equity Shares of Rs. 10 each | 50,134,020 | 50,134,020 |
| | | | |

€ Reconciliation of number of shares outstanding as at 1st April 2011 and 31st March 2012.

50,134,020

| Shares outstanding as at 31st March, 2012 | Shares outstanding as at the 1st April, 2011 | THE | Particulars |
|---|--|---|---------------|
| 5,013,402 | 5,013,402 | Number | Equity |
| 50,134,020 | 50,134,020 | (Amount in Rs) | Equity Shares |

(c) Details of Shareholders holding more than 5% shares

| | 5,013,402 | 100 | 5,013,402 | TOTAL |
|-----------|---------------------|--------------|---------------------|--|
| | | | | |
| | 5,013,402 | 100 | 5,013,402 | Welspun Corp Limited (Holding Company) |
| | | | | - PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROP |
| % of Ho | No. of S | % of Holding | No. of Shares held | |
| arch 2011 | As at 31 March 2011 | 2012 | As at 31 March 2012 | Name of Shareholder |

- (d) The company has only one class of equity shares having par value of Rs.10 per share. Each holder of equity shares is entitled to one vote per share.
- (a) 3402 Equity share of 10 Each have been issued for consideration other than cash to give effect to Scheme of Demerger Dated 14th September 2009.

Note 3 Reserves And Surplus

| 222,398,697 | 249,982,622 | Total |
|----------------|----------------|---|
| | | |
| 222,398,697 | 249,982,622 | |
| 99,186,756 | 27,583,925 | Add: Net Profit/(Net Loss) For the current period |
| 123,211,941 | 222,398,697 | Balance as per last Balance Sheet |
| | | Profit & Loss Account |
| | | |
| | | Similie |
| 2011 | 2012 | TOTAL |
| As at 31 March | As at 31 March | Particulars |
| (Rs.) | | . or announced designation of the contract of |

Note 4 Trade Payables

| Particulars | As at 31 March 2012 | As at 31 March 2011 |
|------------------|------------------------|------------------------|
| Sundry Creditors | 1,664,101,773 | 719,559,466 |
| Total | 1,664,101,773 | 719,559,466 |

Note 5 Other Current Liabilities

| 420,984,147 | 2,436,238,930 | Total |
|----------------|----------------|----------------------------|
| 420,864,834 | 2,431,730,352 | Advances from customers |
| | 4,249,609 | income received in advance |
| 119,313 | 258,969 | TDS Payable |
| 2011 | 2012 | |
| As at 31 March | As at 31 March | Particulars |

Note 6 Short-term Provisions

| | | (Rs.) |
|------------------------|------------------------|------------------------|
| Particulars | As at 31 March 2012 | As at 31 March 2011 |
| Provision for taxation | 57,873,203 | 45,271,801 |
| N ASS | 57,873,203 | 45,271,801 |
| | | |



| Particulars | 2012 2011 AS at 31 March | 2011 |
|--|--------------------------|--------|
| Other loans and advances (Unsecured, considered good) Loans and Advances to Others | 85,000 | 85,000 |
| Total | 85,000 | 85,000 |

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| 28,911,257 | 2,033,710,655 | Total |
|------------|----------------|----------------|
| 28,911,257 | 2,033,710,655 | Stock in trade |
| 2011 | 2012 | Particulars |
| (Rs.) | Ac 24 34 March | Inventories |

Note 9 Trade Receivables

| Tage Receivables | | (Rs.) |
|--|----------------|------------------------|
| Particulars | As at 31 March | As at 31 March 2011 |
| LANDERS LANDER | | |
| Sundry Debtors (Unsecured, Considered Good) | | |
| Less than six months | 1,560,780,372 | 195,423,988 |
| Total | 1,560,780,372 | 195,423,988 |

Note 10 Cash and Cash Equivalents

| ת המצון מונת המצון באמואמומונים | | (Rs.) |
|---|----------------|----------------|
| | As at 31 March | As at 31 March |
| Particulars | 2012 | 2011 |
| Cash and cash equivalents | | |
| (a) Balance with Banks : - In Current Accounts | 3,656,958 | 11,722,211 |
| - Bank deposits with less than 12 months Maturity | 142,568 | 42,354,634 |
| (b) Cash on hand | 11,922 | 22,881 |
| Total | 3,811,448 | 54,099,726 |
| | | |

Note 11 Short Term Loans and Advances

| THE COURSE CONTRACT C | Total | Other loans and advances (Unsecured, considered good) Loans and Advances to Others | Loans and advances to related parties (Unsecured, considered good) | Balances with Government Authorities | Particulars |
|--|---------------|--|--|--------------------------------------|------------------------|
| | 859,943,072 | 198,267,070 | · · | 661,676,002 | As at 31 March 2012 |
| | 1,179,828,160 | 3,679,016 | 1,067,907,773 | 108,241,371 | As at 31 March 2011 |

Note 12 Revenue from Operations

| | | (NS.) |
|--|--------------------------------|---------------------------------|
| THE PARTY CONTRACTOR C | As at 31 March | As at 31 March |
| Particulars | 2012 | 2011 |
| Export Sales Local Sales | 4,412,684,054 1,046,392,301 | 14,603,741,634 2,999,095,924 |
| Total | 5,459,076,355 | 17,602,837,558 |
| The state of the s | | |

Note 13 Other Income

| | | 1.0.11 |
|--|----------------|----------------|
| ALLEGE AL | As at 31 March | As at 31 March |
| Particulars | 2012 | 2011 |
| Lighter, Lig | | |
| Interest received | 6,489,548 | 29,367,906 |
| Dividend received | 2,319,953 | 8,527,412 |
| Total | 8,809,501 | 37,895,318 |
| | | |





| Particulars | As at 31 March 2012 | As at 31 March 2011 |
|---------------------------|------------------------|---------------------|
| Pipes and bends | 2,069,623,436 | 8.622.425.191 |
| Plates | 2,367,238,514 | 2,784,069,477 |
| CST Pipes | • | 558,542 |
| Excise Duty -Pipes | 13,127,707 | 11,408,673 |
| Excise Duty -Plates | 185,756,193 | 230,184,675 |
| Job Work-Pipes | 206,591,411 | 123,833,434 |
| HR Coils | 2,187,508,928 | 479,025,884 |
| TMT Bars | 122,568,914 | 239,419,255 |
| VAT Plates (ITC Reversal) | 5,305 | 6,248,397 |
| "D+2" | 7 127 170 1707 | 22 447 407 67 |

Note 15 (Increase) / Decrease in Inventories of stock in trade

| THE THE OTT MANAGEMENT AND THE | | (Rs.) |
|--|-------------------------------|-----------------------------|
| Particulars | As at 31 March 2012 | As at 31 March |
| Opening Stock Less: Closing Stock | 28,911,258 2,033,710,655 | 3,581,496,029 28,911,258 |
| Total | (2,004,799,398) | 3,552,584,771 |
| Finance Costs | | (Rs.) |
| Particulars | As at 31 March As at 31 March | As at 31 March |
| The state of the s | 2012 | 2011 |
| | | |

| Note 17 | Note 17 Other Expenses | | (Rs.) |
|---------|--|----------------|----------------|
| | Particulars | As at 31 March | As at 31 March |
| | The state of the s | | |
| | Audit Fees (Including Tax Audit) | 561,800 | 270,235 |
| | Appeal Fees | 8,228 | 8,592 |
| | Coating & Double Jointing Chgs. | • | 281,847,403 |
| | Commission on Sales | 4,357,551 | 157,644,296 |
| | Custom Duty | • | 13,974,426 |
| | Exchange Difference Forex-Net | 36,934,132 | (46,533,441) |
| | Forward Contract Gain/Loss | , | (1,444,897)] |
| | Freight, Material handling and Transport expense | 247,813,207 | 942,346,741 |
| | Interest on Income Tax | 692,028 | • |
| | Insurance Premium | | 15,561 |
| | Legal and Professional fees | 1,331,117 | 5,842,030 |
| | Membership Fees | 54,635 | 34,090 |
| | Office expenses | 272,050 | 36,892 |
| | Rent, Rates & Taxes | 358,263 | 49,073,761 |
| | Sundry Balance Written Off/Written (Back)-Net | (15,032,294) | 38,798,709 |
| | Survey Fees | 949,372 | 2,846,589 |
| | Total | 278,300,088 | 1,444,760,987 |
| | | | |

Note 18 Basic and Diluted Earning Per Share

For the purpose of calculation of Basic and Diluted Earning Per Share the following amounts are considered:

| | | The state of the s | |
|---------------|---------------|--|---|
| 19.78 | 5.50 | (2) (0) | value of Rs.10/- each |
| | | /A) //B) | Diluted Earnings Per Share of face |
| 5,013,402 | 5,013,402 | (B) | Diluted EPS |
| | | | Number of Shares used for calculating |
| 5,013,402 | 5,013,402 | | shares (Nos.) |
| | | | Weighted average number of equity |
| 99,186,756 | 27,583,925 | (A) | Diluted EPS |
| | | | Amount available for calculation of |
| | | | Diluted Earnings Per Share |
| 19.78 | 5.50 | (A) / (B) | Basic Earnings Per Share of face value of Rs. 10/- each |
| 5,013,402 | 5,013,402 | (B) | shares (Nos.) |
| | | | Weighted average number of equity |
| 99,186,756 | 27,583,925 | (A) | Net Profit after tax |
| | | | Basic Earnings Per Share |
| March 2011 | March 2012 | L | |
| Year ended 31 | Year ended 31 | | Particulars |
| (Rs.) | | WWW. | |





SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS

_ SIGNIFICANT ACCOUNTING POLICIES

Accounting Convention

concern basis and in accordance with the applicable Accounting Standards issued by the institute of Chartered Accountants of India. All expenses and income to the extent ascertainable with reasonable certainty are accounted for on accrual basis The financial statements are prepared under the historical cost convention, on going

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could differ from those estimates. Any revision to accounting estimates is recognized The presentation of financial statements in conformity with the generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affects the reported amounts of assets and liabilities on the date of the financial statements and reported amount of revenue and expenses for that year. Actual results

က Investments

Long term Investment are stated at cost after deducting provision, if any for permanent diminution in the values. Current Investments are stated at lower of cost and market/fair

4 Inventories

Inventories are valued at lower of cost and net realizable value

Ģī Revenue Recognition

- are transferred to customer, which is generally on dispatch. Export accounted for on the basis of date of Bill of Lading/ Airway bill. Revenue from sales is recognized when significant risks and rewards of ownership Sales are
- Dividend is accounted for when dividend is received

Ġ Taxes on Income

more subsequent periods. and accounting income that originate in one period and are capable of reversal in one or Accounting for Taxes on income: Current tax is determined as the amount of tax payable in respect of taxable income for the year. Deferred tax is recognised, subject to consideration of prudence in respect of deferred tax assets on timing difference between taxable income

\preceq Foreign Currency Transactions:

where they relate to fixed assets. difference on realignment is recognized in the profit and loss account, except in cases covered by forward contracts are realigned at the year end exchange transaction. Foreign Currency Foreign Currency transactions are recognized at the rate of exchange on the date of assets and liabilities at the year end to the extent not rates and any

Ω Operating Lease

Lease payments under operating leases are recognized as an expense on accrual basis in accordance with the respective lease agreements.

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Provisions, Contingent Liabilities and Contingent Assets

A provision is made based on a reliable estimate when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation. Contingent liabilities, if material, are disclosed in the financial accounts.

Contingent assets are not recognized or disclosed in the financial statements

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NOTES

--3, In the opinion of the Management, the current assets, loans realization in the ordinary course of business, at least equal to the amount at which they & advances have a value on





- amount reasonably necessary. וא מתמקחמנת מוות ווסר ווו מאכמאא 2
- N (i) Current Tax:- Current tax is provided based on the tax rates and laws applicable in the
- accordance with the aforesaid Accounting Standard not provided for as an asset (Net). However the same will be reviewed at a subsequent Balance Sheet date and will be accounted for in the year of certainty/ virtual certainty in requirement of the Accounting Standard regarding certainty / virtual certainty, the same is timing difference income issued by ICAI; deferred tax assets and liabilities Deferred Tax:- In accordance with the Accounting Standard 22 "Accounting for taxes ⋽. accordance with the said standard. However, should be recognised for considering the

3. Auditors' Remuneration includes

| 270,235 | 5651,000 | Total |
|------------|------------|-------------|
| 270,235 | 561,800 | fees) |
| | | Tax Audit |
| | ··· | (including |
| | | Audit fees |
| 2011 | 2012 | Particulars |
| 31st March | 31st March | |

Related party disclosures

defined in the Accounting Standard are given below: per Accounting Standard 18, the disclosure of transactions with related parties

Directors /Key Management Personnel:

| Name of the Related Party | Nature of Relationship |
|---------------------------|------------------------|
| Abhishek Mandawewala | Director |
| Brijgopal Jaju | Director |
| L.T. Hotwani | Director |

Related parties with whom transactions have taken place during the year and balances outstanding as on the last day of the year.

Ltd. Welspun Fintrade Limited LLC, Welspun Pipes Inc., Welspun Steel Ltd, Welspun Developers and Infrastructure Pvt Welspun Corp Ltd (Holding Company). Welspun Global Trade LLC, Welspun Tubular

Disclosure in respect of transaction which are more than 10% of the Total Transaction of the same type with related party during the Year.

- Purchase of Goods from Welspun Corp Ltd Rs. 702,98,51,493 (Rs 1225,77,54,274)
- 23,94,19,255) Purchase <u></u> Goods includes from Welspun Steel Ed. R_{S} 12,25,68,914
- Sales of Goods includes to Welspun Corp Ltd. Rs 6,52,587 (Rs 247,61,60,748)

Disclosures of closing Balance as at 31st March, 2012

- cash or in kind 106,79,07,774). Sundry Creditors includes - Welspun Corp Ltd. 155,58,18,024 (Nil),Welspun Global Trade LLC Rs 1,95,25,818 (Rs 1,71,15,555), Welspun Tubular LLC Rs 2,73,154 (Rs 2,39,436),Welspun Steel Ltd. Rs 69,60,053 (Rs 1,96,23,276), Advances recoverable in cash or in kind or for value to be received from Welspun Corp Limited Rs Nil (Rs
- C/a The company is engaged in the trading activity of steel products which in the opinion of the management is considered the only business segment in the context of Accounting Standard 17 on "Segment Reporting"





| N:i | | (c) Other Information |
|----------------|---------------|-------------------------------------|
| 453,539,833 | 1,944,705 | Other Expenses (XXX) |
| 803,625,742 | 202,536,799 | Freight and insurance expenses(XXX) |
| | | (b) Expenditure in Foreign |
| 13,036,105,081 | 4,080,481,080 | (a) FOB Value of export |

7.5%

| (XXX) Expenses - Incurred In – Foreign Currency | ı – Foreign Currency | |
|---|----------------------|------------------|
| | For the year ended | For the year |
| Nature of expenses | 31.03.2012 | ended 31.03.2011 |
| Freight, Forwarding and Clearing Charges | 202,536,799 | 664,689,502 |
| Trucking Rail Freight Charges | • | 138,936,240 |
| Total freight forwarding exp. | 202,536,799 | 803,625,742 |
| Coating & Double Jointing Charges | | 281,847,403 |
| Commission on exports | 1,138,636 | 157,644,296 |
| Custom Duty | 24,834 | 13,974,426 |
| Other Financial Expenses in foreign currency | 781,235 | 73,708 |
| Total other expenses | 1,944,705 | 453,539,833 |

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Operating Lease

The Company leases office, residential facilities, equipment etc. under operating lease agreements that are renewable on a periodic basis at the option of both the lessor and the lessee. The initial tenure of lease is generally for eleven months

| 66,000 | 63,000 | Total |
|------------------|------------------|---|
| 0 | 0 | Later than five years |
| 0 | 0 | Later than one year but not later than five years |
| 30,000 | 27,000 | Not Later than one year |
| | | leases) |
| | | Future lease rental obligations payable (under non-cancelable |
| 36,000 | 36,000 | Lease Rental charges for the year |
| 2011 | 2012 | |
| March | March | |
| 31 st | 31 st | Particulars |
| | TIONGIO. | ale lessee. The nation follower is generally for eleven monais: |

- 9. As per the information available with the company, no amount at the end of the year is due to any Micro, Small and Medium undertaking.
- Previous year's figures have been regrouped, rearranged, wherever necessary to conform to the current year's presentation.

FOR SUREKA ASSOCIATES
Chartered Accountants

FOR AND ON BEHALF OF THE BOARD

SURESH SUREKA

DIRECTOR

DIRECTOR

(Partner) Place: Mumbai Date: | | | | | | | | | | | |

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